"Fostering Relations with Japan-Focused Organizations"

JETAA USA REGIONAL CONFERENCE JANUARY 11, 2014 2:50 - 3:50 PM

JENNIFER BUTLER JETAA USA COUNTRY REPRESENTATIVE (US3) MUSIC CITY JETAA

Jetaa USA

Why is this important?



• Chapter Benefits

- Branding
- Volunteer resource
- Added Value
- Cost Effectiveness

• Membership Benefits

- Utilizes connections and talents of existing members
- Attract new members

• Community Benefits

- Economic Development
- Academic Outreach
- International Exchange Opportunities (homestay, KAKEHASHI, etc)

Chapters w/ 501(c)3

• Increases attractiveness for some kinds of support

• JET & JETAA Mission

- This ultimately will support our overall mission
- Provide opportunities for recruiting



Case Studies



Japan-America Society of Tennessee – Young Professionals

- JAST is 501(c)3 with extensive ties in economic development in TN
- JETAAMC officers are automatically members of JAST YP
- Mutual promotion of events
- Cost-sharing & networking

TN Foreign Language Institute & ESL To Go

- TFLI is TN's premier provider of ITS, Foreign Language & ESL classes & TESL certification
- "ESL To Go" support & advocacy
- Mutual promotion of events
- Job opportunities & Training







JETAA USA & Sister-Cities International

- SCI is a 501(c)3 serving as the national membership organization for individual sister cities, counties & states
- Actively seeks strategic institutional partnerships to support its members

- Similar emphasis placed on grassroots-level outreach
- JETAA USA National Initiative

• JETAANC & SCI Annual Conference Potential Collaboration

Jetanusa Identify Organizations



What do you have where you are?

- Overview of different organizations
- Ask members about their connections
 Ex. JETAAMC & TFLI

Activity #1 - Worksheet

Type of Organization	Examples	Local Organization



Initiate Contact



Tips & Advice

Activity #2 - Handout

- Formulate a plan
- Be persistent
- Timing is important
 - Ex. National Quilt Museum
- Build Capacity
 - Start small & expand (or not!)

• JETAA USA & SCI PowerPoint

Jetanusa Introducing JETAA USA





Maintain Relationship



• Brand your chapter – when they think of "Japan" they think of your chapter!

- Become a resource for your CGJ
 - Especially if your chapter is located in a different state!
- Temporary relationships are okay (and may be preferable)
 - Ex. Traveling Exhibitions, Major Events only, Conferences/Annual Meetings held in your city
- Re-evaluate partnership when necessary

Action Items – Activity #3



• Create Chapter Intro Letter Template

- For initial contact
- Also, to send out whenever you identify new Japan-focused orgs

Establish Timeline Depending on Your Situation

- Adjust to when major events take place in your area
- Create Guide for Future Chapter Reference
 - Use the list we made as ongoing resource

Share the news!

• Let the CRs know what activities your chapter is doing. For Facebook posts, etc.

• Adapt as JETAA USA continues to evolve

• Laying the groundwork now will help position us as we develop our national capacity.